EXHIBIT X

Contact

www.linkedin.com/in/cynthialsoto
(LinkedIn)

Top Skills

Enterprise Architecture

Disaster Recovery

Solution Architecture

Certifications

AWS Partner: Accreditation
(Business)

AWS Certified Cloud Practitioner

AWS Partner: Generative AI
Essentials (Business)

IBM Design Thinking Practitioner

Cynthia Soto

Principal Business Development Manager at Amazon Web Services
(AWS)
Greater Phoenix Area

Summary

Growing up I was the child that needed to know how things worked.
I was always taking my toys apart to figure out what made them
function before reassembling them, often in a new way to make them
better. I continue to have that same curiosity today and apply it in all
I do.

I am a passionate leader who specializes in transformation,
taking legacy applications & systems and turning them into new,
NextGen technologies. I take complex problems and turn them into
successful outcomes, I thrive on the challenge and competition of
delivering exceptional solutions through leading teams and building
relationships. Known as a forward thinker, I continuously find ways
to transform my clients' application landscape to drive their business
forward.

AREAS OF EXPERTISE

• Technology Transformation
• NextGen Technology Selection & Implementation

• Legacy Application Modernization

• Talent Management

• Strategic Planning & Roadmaps

• Application Development

• Best Practices

• Collaborative Leadership Style

• Influential

• Relationship Builder

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Experience

Amazon Web Services (AWS)
NA Mainframe Modernization GTM Leader
July 2021 - Present (3 years)

IBMGS
Director, Global Sales & Delivery Executive
2006 - July 2021 (15 years)

IBM Global Business Services
6 years 1 month

Delivery Manager
May 2011 - April 2012 (1 year)

Enterprise Solution Architect
January 2010 - May 2011 (1 year 5 months)

IT Architect
April 2006 - January 2010 (3 years 10 months)

The Hartford
7 years

IT Specialist
2000 - 2006 (6 years)

IT Specialist/Team lead
1999 - 2006 (7 years)

Hartford Financial Services Group
IT Specialist
1999 - 2006 (7 years)

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